



Andres Letter_16

A flying start and great ideas

Dear Sir/Madam,

Before we bring an eventful and successful year to a close, we would like to give you a brief summary of the key facts about our company. Above all however, we would like to sincerely thank you - our customers and business partners - for the good working relationship and the confidence you place in our services.

We would like to wish you a flying start to 2017 with lots of great ideas for your company's success. We wish you a happy festive season.

Dominic Andres, Andres AG Precision Turned Parts

Investments

Since we have invested heavily in our machine fleet in previous years, we were able to reduce investments in 2016 without any problems as a result of the economic situation because there is currently no space for any new, additional production machines!

However, we do envisage investment in replacement machines until the new building is completed. Two examples of smaller investments which we have nevertheless made are shown below:



Counting scales linked to ERP

During the course of the year we replaced our existing counting scales with new high-precision laboratory counting scales from Mettler-Toledo and linked these to our ERP system from ABACUS for the purpose of process optimisation.

Oil mist extraction systems

We have purchased new Absolent oil mist extraction systems for three CNC lathes. We were impressed with the extraction systems during the trial period and we are looking forward to a further improvement in air quality in our production plant.



Outlook for 2017

Investments

- Linking the VICI tester to our test software
- Various internal projects: Tool management, optimisation of setup time, etc.
- 19.–20. 09. 2017: Swiss Medtech Expo in Lucerne. We will be exhibiting there again and would be delighted if you reserve this date in your diary for a visit to our trade fair stand.

Building extension

We have not yet determined the start date for our planned expansion due to the difficult economic situation. The planning for the project was completed with the architects and we are ready for the «kick-off» as soon as there is a sustainable improvement in the economic situation.

Website

Currently we develop a completely modern and revised website, which will be online at spring 2017.



60th anniversary

To celebrate our 60th anniversary, we invited our entire workforce and their partners to a three-day Autumn coach trip to Laker Garda.

Thanks to the wonderful weather, we enjoyed every minute of the city excursion to Verona, the visit to the winemakers and other highlights.



Images of the anniversary trip.



Donation to Khora

Instead of giving our clients Christmas cards and gifts, this year we will once again be making a donation for charitable purposes. In Greece, the conditions for humanitarian aid were ideal. Despite approximately 300 million euros in aid, official Europe is failing to alleviate the misery of the refugees or the help is only fragmented. The large organisations have long ago been overtaken by small, independent groups of dedicated lay people. They provide emergency help without the need for any red tape and are filling the shameful gaps in the care for these traumatised and vulnerable people.

That's why Liska Bernet is building a refugee centre together with like-minded people. It is the only one of its kind in Greece. With the very basic materials and on a shoestring budget, volunteers from her **Khora Aid Organisation** have set up a centre offering various services on eight floors of a former printing plant.

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